

October 10, 2019

Q2FY20 Result Update

Change in Estimates | Target | Reco

Change in Estimates

	Current		Previous	
	FY20E	FY21E	FY20E	FY21E
Rating	BUY		BUY	
Target Price	1,640		1,832	
NII (Rs. m)	122,694	144,464	126,113	152,823
% Chng.	(2.5)	(5.5)		
Op. Profit (Rs. m)	108,864	126,743	112,272	130,637
% Chng.	(3.0)	(3.0)		
EPS (Rs.)	87.4	108.7	89.9	110.2
% Chng.	(2.8)	(1.4)		

Key Financials - Standalone

Y/e Mar	FY19	FY20E	FY21E	FY22E
NII (Rs m)	103,970	122,964	144,464	169,164
Op. Profit (Rs m)	93,050	108,864	126,743	146,715
PAT (Rs m)	40,540	60,479	75,316	89,400
EPS (Rs.)	62.7	87.4	108.7	128.9
Gr. (%)	4.2	39.2	24.4	18.6
DPS (Rs.)	6.5	10.0	12.5	15.0
Yield (%)	0.5	0.8	1.0	1.2
NIM (%)	4.3	4.2	4.1	3.9
RoAE (%)	14.8	17.9	18.4	18.2
RoAA (%)	1.6	1.9	2.0	2.0
P/BV (x)	2.8	2.3	1.9	1.6
P/ABV (x)	3.0	2.5	2.0	1.7
PE (x)	19.6	14.1	11.3	9.5
CAR (%)	15.8	17.1	17.5	17.3

Key Data

INBK.BO | IIB IN

52-W High / Low	Rs.1,835 / Rs.1,188
Sensex / Nifty	37,880 / 11,235
Market Cap	Rs.852bn/ \$ 11,985m
Shares Outstanding	693m
3M Avg. Daily Value	Rs.15448.92m

Shareholding Pattern (%)

Promoter's	14.39
Foreign	52.53
Domestic Institution	12.39
Public & Others	20.69
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	(7.9)	(29.7)	(25.0)
Relative	(9.7)	(28.4)	(31.1)

Pritesh Bumb

priteshbumb@plindia.com | 91-22-66322232

Riddhi Mehta

riddhimehta@plindia.com | 91-22-66322258

Few weaknesses in operating metrics

Quick pointers

- Higher than expected slowdown in loan growth of 20% YoY (rebased with BHAFIN growth at 14% YoY)
- Higher slippages were dampener with uptick in retail, at same time stressed asset book is reducing from repayments which is comforting

IIB profitability of Rs13.8bn (PLe: Rs15.3) was lower than estimates mainly on back of marginally slower PPOP and higher provisions undertaken to enhance PCR from the benefit of lower tax rate. Few disappointments have been on (i) sharp slowdown in loan growth rate to 21% YoY and only 14% YoY loan growth if BHAFIN book is used to rebase (ii) Higher slippage than run rate in both corporate/consumer and (iii) doubling of SMA 1&2 ratio albeit small at 38/58bps. Although there were few positives as well (i) Bank used lower tax rate benefit to enhance PCR by 600bps QoQ to 50% and (ii) NIM improved by 5bps (from IIB portfolio). Concerns on additions to stress from certain corporate groups remains on top of any investment thesis in the near term, although lowering existing stress proportion through repayments should provide confidence of lower translation to NPAs. We maintain BUY with TP of Rs1,640 (Rs1,832) based on 2.5x (from 2.7x) Sep FY22 ABV.

- Slower topline as loan growth rate declines:** NII at Rs29.1bn (PLe: Rs30.5bn) grew by 32% YoY (not comparable) & 2.3% QoQ but was slower than trends as loan growth saw sharp slowdown to 21% YoY from +25% YoY average trend levels. NIM did see benefit of 5bps at 4.1% (IIB 3.67% v/s 3.64%) on benefit from lower cost of funding for core IIB. Loan growth was slower from de-growth in corporate book on repayments & sell down of loans, while MFI (BHAFIN) book saw flattish to very limited growth affected from floods. Other loan segments like CV also saw no pickup in growth.
- Liabilities franchise continues to add up:** Deposits grew by 23% YoY with strong support from TDs which grew by 28% YoY/6% YoY mainly being retail. Although, CASA accretion has been quite slower with some CA balances utilized towards repayments (from escrow) and some balances moving out of SA leading to CASA growth of flattish sequentially and ratio at 41.4% v/s 43.1% in Q1FY20. Bank added 130k new customer with strong additions from BHAFIN customer network for SA a/c which should give benefit on SA ahead.
- Slippages move up, but stressed book declines:** Slippages of Rs11.1bn were higher than trends especially in consumer segment, although bank saw reductions of Rs9.3bn leading to net slippage of Rs1.7bn. Deterioration in consumer credit was seen in MFI, CV, LAP & Cards, while in corporate were outside the stressed book. Reported stressed book came off to 1.7% of loans from 1.1% on good repayments and expected further repayments will lead o/s book to 0.8% by Oct'19 end. Although, another RE/HFC group not included in stress is 0.7% of loans but is expected to get lower through repayments. Concerns remain on further additions to the stress book given the downgrades & difficult operating environment for some bulky exposure IIB would have.

Exhibit 1: Q2FY20 Financials - Weakness in certain operating parameters

NII grew by 32% YoY (not comparable) driven by 4bps QoQ improvement in yields & 4bps improvement in CoF (16bps decreased in deposit cost).

Other income remained good on back of better fee items in transaction banking & loan processing

Bank's staff cost moderated QoQ, while other Opex grew sharply resulting in increasing C/I

Provisions were up to improve PCR realized from the lower tax rate

Deposits remain steady but CA saw weakness owing to escrow utilizations but SA growth supporting CASA.

NIM improvement solely from IIB of 5bps, with BHAFIN contributing 30-40bps to overall NIMs

Stressed book shrunk to 1.1% v/s 1.7% mainly on repayments. While, other large HFC/RE group is at 0.72% of loans

Slippages were high at Rs11.02bn, though PCR improved significantly to 50%

P&L	Q2FY20	Q2FY19	YoY gr. (%)	Q1FY20	QoQ gr. (%)
Interest Income	71,504	54,381	31.5	69,614	2.7
Interest Expense	42,408	32,348	31.1	41,174	3.0
Net interest income (NII)	29,095	22,033	32.1	28,440	2.3
Treasury income	2,590	993	160.9	2,410	7.5
Fee income	14,680	12,180	20.5	14,220	3.2
Other income	17,267	13,173	31.1	16,633	3.8
Total income	46,362	35,206	31.7	45,072	2.9
Operating expenses	20,363	15,281	33.3	19,163	6.3
-Staff expenses	5,155	4,582	12.5	6,472	(20.4)
-Other expenses	15,208	10,699	42.1	12,691	19.8
Operating profit	25,999	19,924	30.5	25,910	0.3
Core operating profit	23,409	18,932	23.7	23,500	(0.4)
Total provisions	7,377	5,903	25.0	4,306	71.3
Profit before tax	18,622	14,022	32.8	21,603	(13.8)
Tax	4,789	4,819	(0.6)	7,278	(34.2)
Profit after tax	13,834	9,203	50.3	14,325	(3.4)
Deposits	20,71,934	16,82,193	23.2	20,05,860	3.3
Advances	19,71,126	16,31,443	20.8	19,35,200	1.9
Profitability ratios					
RoAA	2.0	1.6	36	2.1	(10)
RoAE	17.3	14.9	241	18.5	(119)
NIM	4.1	3.8	26	4.1	5
Yield on Advances	12.0	11.4	60	12.0	4
Cost of Deposits	6.7	6.5	16	6.9	(16)
Asset Quality ratios					
Gross NPL (Rs m)	43,702	17,814	145.3	41,997	4.1
Net NPL (Rs m)	22,026	7,876	179.7	23,805	(7.5)
Gross NPL ratio	2.2	1.1	110.0	2.2	4.0
Net NPL ratio	1.1	0.5	63.7	1.2	(11.0)
Coverage ratio	49.6	55.8	(619)	43.3	628
Restructured adv. (Rs m)	2,168	1,795	20.8	1,548	40.1
% restructured adv.	0.1	0.1	-	0.1	3
Business & Other Ratios					
Low-cost deposit mix	41.4	43.6	(219)	43.1	(171)
Cost-income ratio	43.9	43.4	52	42.5	141
Non int. inc / total income	37.2	37.4	(17)	36.9	34
Credit deposit ratio	95.1	97.0	(185)	96.5	(134)
CAR	14.7	14.3	42	14.9	(20)
Tier-I	14.3	13.9	41	14.5	(20)

Source: Company, PL

Q2FY20 Concall Highlights

Balance Sheet growth & outlook

- Lending** - Overall Loan Book growth was slow at 21% YoY (14% YoY including BHAFIN in base) mainly from de-growth in corporate owing to repayments and sell downs. In consumer banking, biz banking has been slower on higher rejections on book being below par, while in MFI (BHAFIN) saw lower disbursements (flat growth YoY) on back of floods in some of the geographies (Orissa, Maharashtra, MP, Bihar) although growth in Sept improved by 9% over Aug'19.
- Liabilities** – CASA growth was slower with certain escrow money in CA a/c were utilized as recoveries in the quarter end leading to a QoQ decline. SA deposits saw some balances move out but the amounts trickled back in. During the quarter bank continues to keep the run rate of customer additions with 130k additions in accounts and improvement in average balances at Rs 70k. Retail deposits remains highly focused to use as balanced funding profile.

Margins/Profitability

- NIM expanded by 5 bps to 4.1% solely from IIB books (NIM:3.69% for standalone IIB) owing to reduction in cost of funds, while benefit from 50% loan book being fixed. Management aspires to reach NIM levels of +4.25% with improvement in IIB NIMs and 30-40bps contribution from BHAFIN's book.
- Actual consolidated PAT was Rs16.6bn but in view to strengthen balance sheet, accelerated provisioning of Rs3.55bn was undertaken to improve PCR.

Asset Quality

- Slippages rose from trend levels to Rs11.1bn while saw reductions of Rs9.6bn leading to nominal net slippage of Rs1.7bn. Consumer slippages were slightly higher contributed from MFI, CV, cards & LAP
- Stressed loans** – Overall stressed loan book have come off from 1.7% in Q1FY20 to 1.1% of loans in Q2FY20 on back of repayments from certain entities. Bank expects further decline of stressed book to 0.8% by Oct'19 end on further repayments. Outside the stressed book, RE/HFC (Indiabulls) exposure is down to 0.27% from 0.35% as of date, while the RE part exposure of 0.45% shall come off to 0.2% during the quarter.
- Indicative stress** – SMA1&2 exposure increased to 0.38% & 0.58% from 0.17% mainly from certain NBFC and other industry and has an overlap of 20bps with stressed book and remains under resolution. Quantum of ICAs signed is 0.18% of loan book.
- Bank has been moving to daily recognition of NPA with corporate & non vehicle retail book completed, while segment wise is being taken up in vehicle portfolio.

Exhibit 2: MFI slower but vehicle loans supporting loan growth

Corporate loan book saw decline on back of repayments (& BHAFIN lending de-classified in consumer).

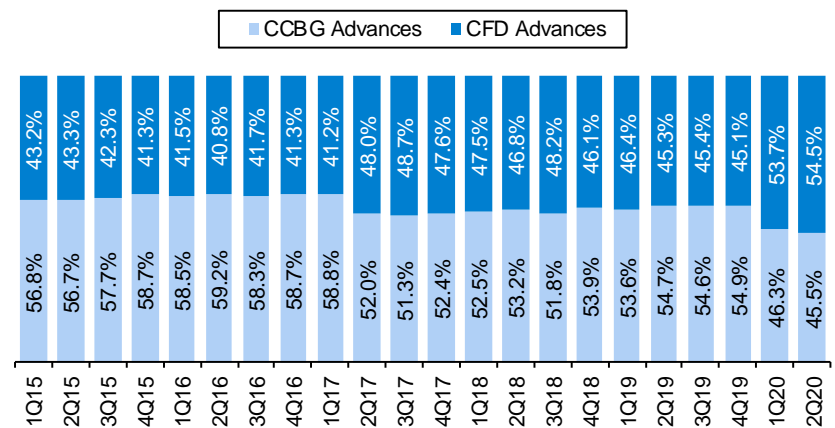
MFI book growth was slower mainly due to flooding in certain states

Vehicle finance portfolio saw healthy growth secularly leading to market share gains but was from tractors/UVs/Small CVs

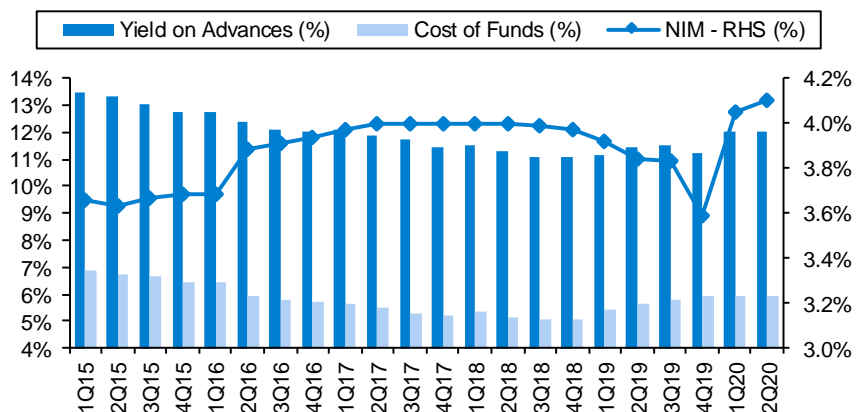
Credit card posted strong 32% YoY/7.5% QoQ growth

Loan Book mix	Q2FY20	Q2FY19	YoY gr. (%)	Q1FY20	QoQ gr. (%)
CV Loans / Tractors	2,50,920	2,19,920	14.1	2,48,530	1.0
UV Loans	40,090	32,010	25.2	38,460	4.2
3W/Small CV	33,860	28,860	17.3	32,480	4.2
2W Loans	47,990	38,670	24.1	46,610	3.0
Car Loans	70,130	58,920	19.0	67,920	3.3
Tractors	41,320	30,830	34.0	37,700	9.6
Equipment Financing	80,410	62,900	27.8	78,760	2.1
Credit Card	42,030	31,850	32.0	39,110	7.5
LAP	87,850	83,240	5.5	86,780	1.2
Others	77,480	49,220	57.4	69,920	10.8
MFI	1,88,840	-	NA	1,82,450	3.5
BBG	1,13,600	1,02,360	11.0	1,09,840	3.4
Consumer Finance in BBG	10,74,520	7,38,780	45.4	10,38,560	3.5
Corporate Finance	8,96,606	8,92,663	0.4	8,96,640	(0.0)
Loan Mix					
Vehicle Finance	28.6%	28.9%	(0.3)	28.4%	0.2
Non-Vehicle Consumer	25.9%	16.3%	9.5	25.2%	0.6
Consumer Finance	54.5%	45.3%	9.2	53.7%	0.8
Corporate Finance	45.5%	54.7%	(9.2)	46.3%	(0.8)

Source: Company, PL Research; Note – BBG reclassified in Consumer Fin

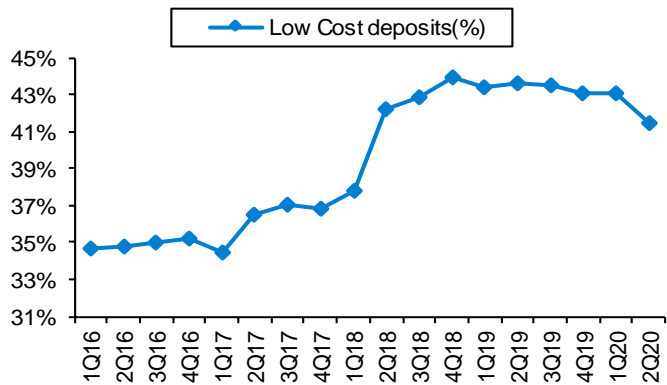
Exhibit 3: Slowdown in corporate book improves mix of consumer


Source: Company, PL Research

Exhibit 4: Margins up on benefit from lowering CoF and part fixed book


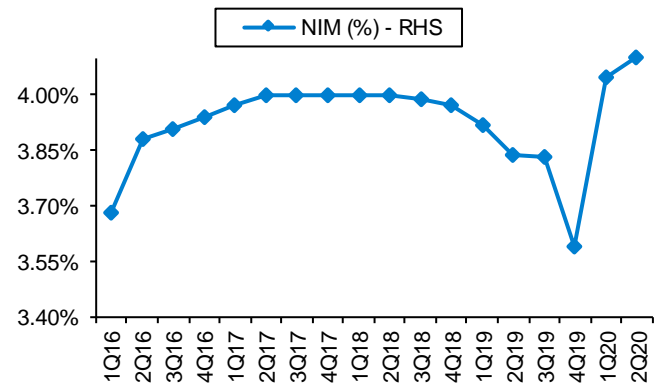
Source: Company, PL Research

Exhibit 5: CASA slowed due to outflow in balances



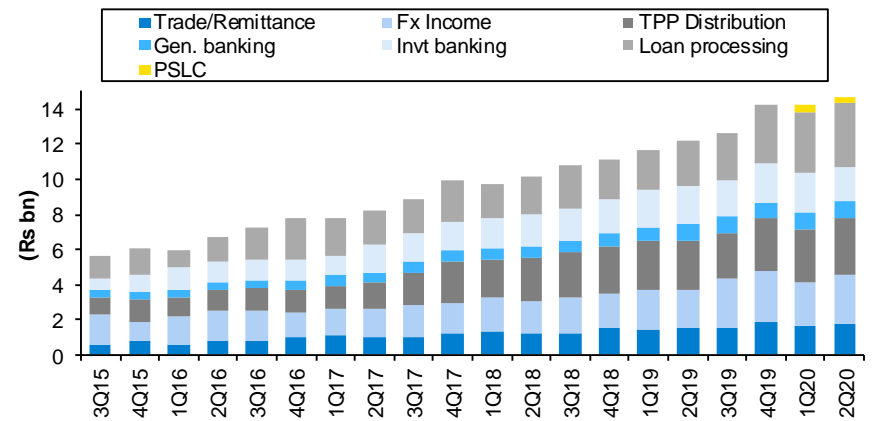
Source: Company, PL

Exhibit 6: NIMs move up by 5sbps QoQ mainly from core IIB



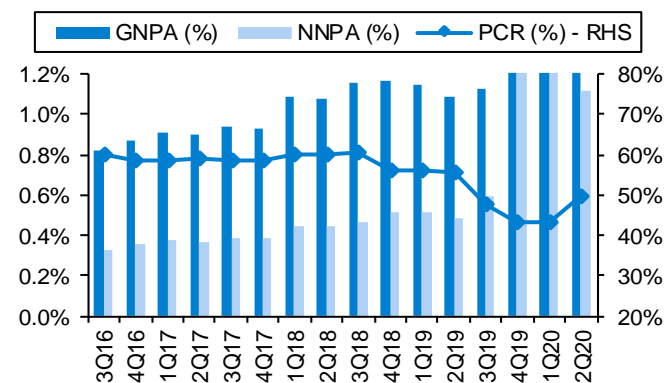
Source: Company, PL

Exhibit 7: Core fee growth has been stable contributed from transaction/processing fees



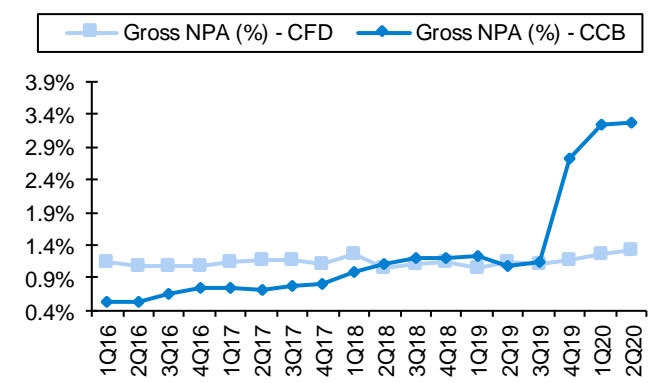
Source: Company, PL Research

Exhibit 8: GNPA increase but PCR up by 600bps QoQ

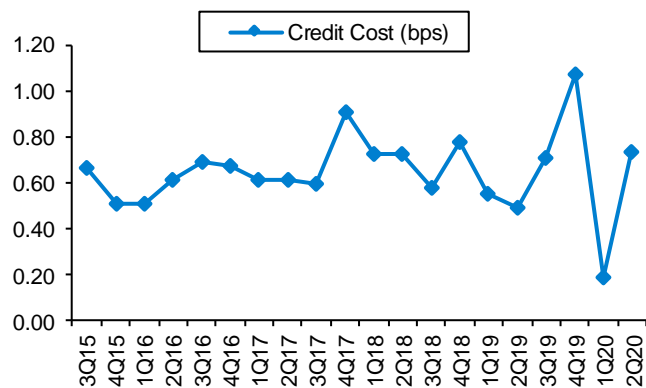


Source: Company, PL

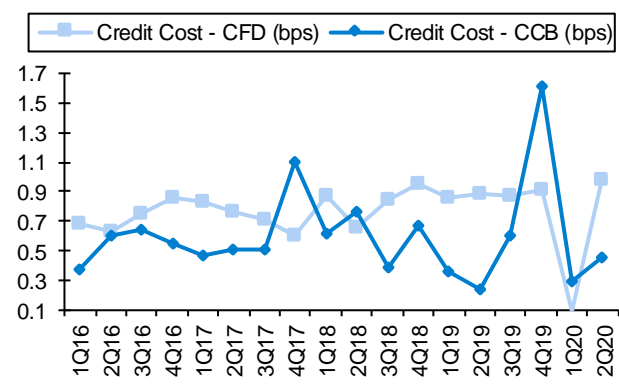
Exhibit 9: GNPA have been higher from consumer book



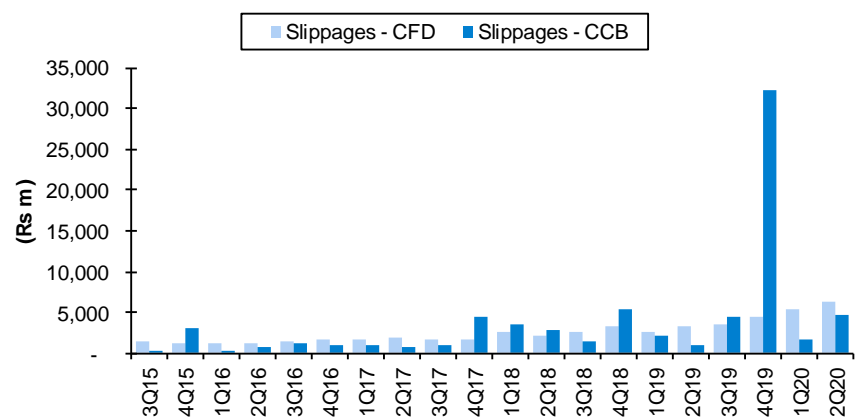
Source: Company, PL

Exhibit 10: Credit costs increase was mainly to improve PCR


Source: Company, PL

Exhibit 11: Segmentally consumer sees higher credit costs


Source: Company, PL

Exhibit 12: Slippages higher than trends from both corporate & consumer


Source: Company, PL Research

Exhibit 13: Return ratios have cushion for incremental stress concerns

RoE decomposition (%)	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E	FY22E
Interest income	9.75	9.09	8.96	8.63	9.56	9.45	9.41	9.29
Interest expenses	6.31	5.55	5.19	4.89	5.48	5.53	5.57	5.57
Net interest income	3.44	3.55	3.77	3.75	4.08	3.92	3.85	3.72
Treasury income	0.84	0.77	0.74	0.65	0.58	0.43	0.43	0.39
Other Inc. from operations	1.58	1.82	1.85	1.73	1.75	1.70	1.61	1.54
Total income	5.86	6.14	6.37	6.12	6.41	6.05	5.88	5.65
Employee expenses	0.99	0.97	0.95	0.89	0.90	0.84	0.79	0.74
Other operating expenses	1.76	1.91	2.03	1.90	1.86	1.75	1.71	1.68
Operating profit	3.12	3.25	3.39	3.33	3.65	3.47	3.37	3.23
Tax	0.92	0.93	0.93	0.94	0.82	0.68	0.70	0.69
Loan loss provisions	0.39	0.53	0.68	0.59	1.24	0.86	0.66	0.57
RoAA	1.80	1.80	1.78	1.80	1.59	1.93	2.00	1.97
RoAE	18.22	16.14	14.96	16.21	14.81	17.87	18.35	18.20

Source: Company, PL Research

Exhibit 14: Change in estimates table – Cut our loan growth estimates and increase opex marginally

Rs (mn)	Old			Revised			% Change		
	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E
Net interest income	1,26,113	1,52,823	1,86,493	1,22,964	1,44,464	1,69,164	(2.5)	(5.5)	(9.3)
Operating profit	1,12,272	1,30,637	1,60,112	1,08,864	1,26,743	1,46,715	(3.0)	(3.0)	(8.4)
Net profit	62,232	76,405	96,915	60,479	75,316	89,400	(2.8)	(1.4)	(7.8)
EPS, Rs.	89.9	110.2	139.7	87.4	108.7	128.9	(2.8)	(1.4)	(7.8)
ABV per share, Rs.	490.2	612.9	729.4	491.3	613.4	720.8	0.2	0.1	(1.2)
Price target, Rs.		1,832			1,640				-10.5%
Recommendation		BUY			BUY				

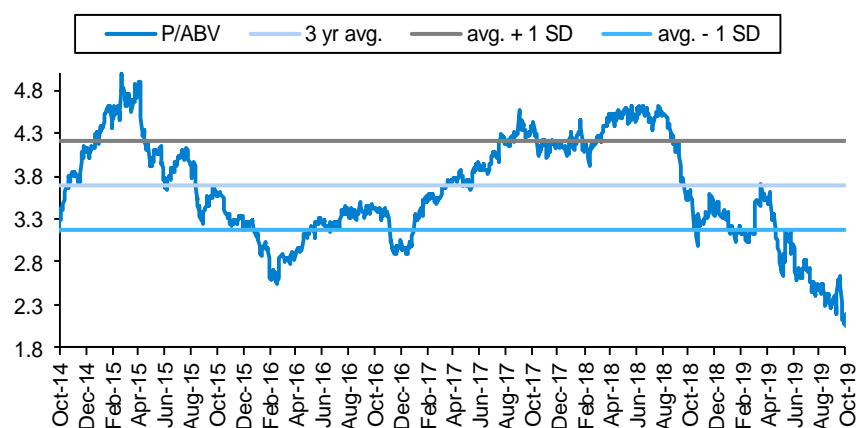
Source: Company, PL

Exhibit 15: Valuation Table – We maintain BUY with revised TP of Rs1,640 (from Rs1,832) based on 2.5x (from 2.7x) Sep FY22 ABV
PT calculation and upside

Terminal growth	5.0%
Market risk premium	6.5%
Risk-free rate	7.5%
Adjusted beta	1.08
Cost of equity	14.5%

Fair price - P/ABV, Rs	1,640
Target P/ABV (x)	2.5
Target P/E (x)	13.8
Current price, Rs	1,229
Upside (%)	33%

Source: Company, PL Research

Exhibit 16: One year forward valuation chart


Source: Company, PL Research

Income Statement (Rs. m)

Y/e Mar	FY19	FY20E	FY21E	FY22E
Int. Earned from Adv.	203,637	249,653	294,774	350,843
Int. Earned from invt.	36,773	43,939	55,603	67,389
Others	3,285	3,041	3,310	4,140
Total Interest Income	243,696	296,633	353,687	422,371
Interest Expenses	139,726	173,669	209,223	253,207
Net Interest Income	103,970	122,964	144,464	169,164
<i>Growth(%)</i>	33.3	16.4	16.3	16.2
Non Interest Income	59,310	67,021	76,403	87,482
Net Total Income	163,280	189,984	220,868	256,646
<i>Growth(%)</i>	37.5	20.0	18.3	18.5
Employee Expenses	22,863	26,293	29,711	33,722
Other Expenses	44,898	52,082	61,456	73,133
Operating Expenses	70,230	81,121	94,125	109,931
Operating Profit	93,050	108,864	126,743	146,715
<i>Growth(%)</i>	39.8	17.0	16.4	15.8
NPA Provision	27,190	25,388	22,675	22,881
Total Provisions	31,620	27,135	24,965	25,904
PBT	61,430	81,728	101,778	120,811
Tax Provision	20,890	21,249	26,462	31,411
<i>Effective tax rate (%)</i>	34.0	26.0	26.0	26.0
PAT	40,540	60,479	75,316	89,400
<i>Growth(%)</i>	12.4	49.2	24.5	18.7

Balance Sheet (Rs. m)

Y/e Mar	FY19	FY20E	FY21E	FY22E
Face value	10	10	10	10
No. of equity shares	692	693	694	694
Equity	6,922	6,926	6,937	6,937
Networth	308,988	367,848	452,879	529,755
<i>Growth(%)</i>	29.7	19.0	23.1	17.0
Adj. Networth to NNPA's	22,653	24,365	24,057	26,457
Deposits	1,948,679	2,396,875	2,972,125	3,685,435
<i>Growth(%)</i>	28.5	23.0	24.0	24.0
CASA Deposits	840,701	1,030,656	1,263,153	1,569,995
<i>% of total deposits</i>	43.1	43.0	42.5	42.6
Total Liabilities	2,880,372	3,399,472	4,114,354	4,974,598
Net Advances	1,941,015	2,290,398	2,748,477	3,353,142
<i>Growth(%)</i>	33.9	18.0	20.0	22.0
Investments	592,662	731,704	931,722	1,114,823
Total Assets	2,880,484	3,399,472	4,114,354	4,974,598
<i>Growth (%)</i>	30.0	18.0	21.0	20.9

Asset Quality

Y/e Mar	FY19	FY20E	FY21E	FY22E
Gross NPAs (Rs m)	40,053	54,104	55,654	60,397
Net NPAs (Rs m)	22,653	24,365	24,057	26,457
<i>Gr. NPAs to Gross Adv.(%)</i>	2.1	2.4	2.0	1.8
<i>Net NPAs to Net Adv. (%)</i>	1.2	1.1	0.9	0.8
<i>NPA Coverage %</i>	43.4	55.0	56.8	56.2

Profitability (%)

Y/e Mar	FY19	FY20E	FY21E	FY22E
NIM	4.3	4.2	4.1	3.9
RoAA	1.6	1.9	2.0	2.0
RoAE	14.8	17.9	18.4	18.2
Tier I	15.3	16.3	16.8	16.7
CRAR	15.8	17.1	17.5	17.3

Source: Company Data, PL Research

Quarterly Financials (Rs. m)

Y/e Mar	Q3FY19	Q4FY19	Q1FY20	Q2FY20
Interest Income	57,635	59,914	69,614	71,504
Interest Expenses	34,754	37,591	41,174	42,408
Net Interest Income	22,881	22,324	28,440	29,095
<i>YoY growth (%)</i>	45.3	42.3	39.8	31.1
CEB	12,660	14,190	14,220	14,680
Treasury	-	-	-	-
Non Interest Income	14,689	15,590	16,633	17,267
Total Income	72,323	75,504	86,246	88,770
Employee Expenses	4,521	4,812	6,472	5,155
Other expenses	11,879	12,424	12,691	15,208
Operating Expenses	16,400	17,237	19,163	20,363
Operating Profit	21,170	20,677	25,910	25,999
<i>YoY growth (%)</i>	27.2	16.9	35.6	30.5
Core Operating Profits	19,140	19,277	23,500	23,409
NPA Provision	5,560	20,040	3,040	3,630
Others Provisions	6,067	15,607	4,306	7,377
Total Provisions	6,067	15,607	4,306	7,377
Profit Before Tax	15,103	5,070	21,603	18,622
Tax	5,253	1,469	7,278	4,789
PAT	9,850	3,601	14,325	13,834
<i>YoY growth (%)</i>	5.2	(62.2)	38.3	50.3
Deposits	1,757,010	1,948,679	2,005,860	2,071,934
<i>YoY growth (%)</i>	20.3	28.5	26.3	23.2
Advances	1,731,690	1,863,935	1,935,200	1,971,126
<i>YoY growth (%)</i>	34.7	28.6	28.4	20.8

Key Ratios

Y/e Mar	FY19	FY20E	FY21E	FY22E
CMP (Rs)	1,229	1,229	1,229	1,229
EPS (Rs)	62.7	87.4	108.7	128.9
Book Value (Rs)	442	526	648	759
Adj. BV (70%)(Rs)	409	491	613	721
P/E (x)	19.6	14.1	11.3	9.5
P/BV (x)	2.8	2.3	1.9	1.6
P/ABV (x)	3.0	2.5	2.0	1.7
DPS (Rs)	6.5	10.0	12.5	15.0
<i>Dividend Payout Ratio (%)</i>	10.4	11.4	11.5	11.6
<i>Dividend Yield (%)</i>	0.5	0.8	1.0	1.2

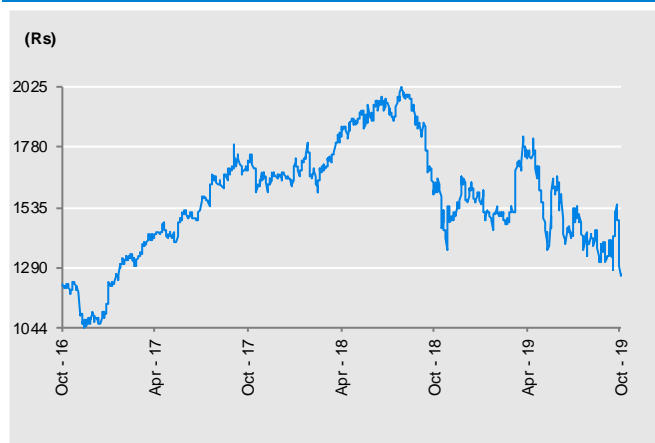
Efficiency

Y/e Mar	FY19	FY20E	FY21E	FY22E
<i>Cost-Income Ratio (%)</i>	43.0	42.7	42.6	42.8
<i>C-D Ratio (%)</i>	99.6	95.6	92.5	91.0
Business per Emp. (Rs m)	140	156	177	201
Profit per Emp. (Rs lacs)	15	20	23	26
Business per Branch (Rs m)	2,336	2,346	2,386	2,446
Profit per Branch (Rs m)	24	30	31	31

Du-Pont

Y/e Mar	FY19	FY20E	FY21E	FY22E
NII	4.08	3.92	3.85	3.72
Total Income	6.41	6.05	5.88	5.65
Operating Expenses	2.76	2.58	2.51	2.42
PPoP	3.65	3.47	3.37	3.23
Total provisions	1.24	0.86	0.66	0.57
RoAA	1.59	1.93	2.00	1.97
RoAE	14.81	17.87	18.35	18.20

Source: Company Data, PL Research

Price Chart
Recommendation History


No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	3-Oct-19	BUY	1,832	1,256
2	12-Jul-19	BUY	1,800	1,510
3	4-Jul-19	BUY	1,800	1,493
4	28-Jun-19	BUY	1,800	1,420
5	22-May-19	BUY	1,832	1,528
6	5-Apr-19	BUY	1,791	1,768
7	9-Jan-19	BUY	1,765	1,602
8	7-Jan-19	BUY	1,750	1,559
9	15-Oct-18	BUY	2,000	1,627

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Axis Bank	Accumulate	800	668
2	Bank of Baroda	BUY	115	91
3	Bank of India	Reduce	58	62
4	Federal Bank	BUY	121	89
5	HDFC	BUY	2,700	2,376
6	HDFC Bank	BUY	1,406	1,224
7	HDFC Standard Life Insurance Company	BUY	585	593
8	ICICI Bank	BUY	518	427
9	ICICI Prudential Life Insurance Company	BUY	511	469
10	IDFC First Bank	BUY	54	37
11	IndusInd Bank	BUY	1,832	1,256
12	Jammu & Kashmir Bank	Under Review	-	32
13	Kotak Mahindra Bank	Hold	1,586	1,616
14	Max Financial Services	BUY	695	419
15	Punjab National Bank	Reduce	51	59
16	SBI Life Insurance Company	BUY	906	831
17	South Indian Bank	BUY	20	11
18	State Bank of India	BUY	388	254
19	Union Bank of India	Reduce	44	52
20	YES Bank	Hold	59	43

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly



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3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

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